



УНП 500036524

Беларускі дзяржаўны канцэрн па нафце і хіміі  
 Адкрытае акцыянернае таварыства  
 "Гродна Азот"  
 (ААТ "Гродна Азот")  
 пр. Касманаўтаў, 100, 230013, г.Гродна  
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 ОКПО 00203832

Белорусский государственный концерн по нефти и химии  
 Открытое акционерное общество  
 "Гродно Азот"  
 (ОАО "Гродно Азот")  
 пр.Космонавтов, 100, 230013, г.Гродно  
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\_\_\_\_\_ 2015 № \_\_\_\_\_  
 На № \_\_\_\_\_ ад \_\_\_\_\_

Dear Sir/Madam,

JSC «Grodno Azot» is a manufacturer of the following products:

HS Code	Product name	Scope of application
3102800000	UAN (liquid nitrogen fertilizer)	TU RB 500036524.054-2004 Intended for use in agriculture as a nitrogen fertilizer. It is used for fertilizing vegetable, fruit and berry crops and flowers in the open ground and hothouses, on all kinds of soils. Packing: in bulk. <b>Export volume: 220 ths. tonnes.</b>
3102101000	Urea prilled and granular	GOST 2081-92 (pril.) TU RB 500036524.096-2003 (gran.) Intended for use in agriculture as a nitrogen fertilizer and for dry fertilizer blending in preparation of balanced NPK mixtures, also used in industry as a raw material in the production of plastics, petroleum, wood industry, the manufacture of resins and adhesives. Packing: in bulk, PP bags of 50 kg. <b>Export volume: 290 ths. tonnes.</b>
3102210000	Ammonium sulphate	GOST 9097-82 Intended for use in agriculture as a nitrogen fertilizer, also used in industry: leather, water treatment technology, chrome plating. Packing: in bulk, bags of 45 kg.



		<b>Export volume: 125 ths. tonnes.</b>
2905110000	Methanol for technical use	GOST 2222-95 Intended for use in chemical, timber-chemical, pharmaceutical, oil, gas, microbiological and other industries. Packing: loading in specialized tanks. <b>Export volume: 45 ths. tonnes.</b>
2933710000	Caprolactam crystalline	GOST 7850-86 Used for production of chemical fibers and yarns from polyamide resins. Packing: PP bags with PE insert on pallets. <b>Export volume: 2 ths. tonnes.</b>
3826001000	FAME (Fatty acid methyl esters)	TU RB 190276737.001-2004 Fatty acid methyl esters (FAME) are used as components of fuels pursuant to STB 1658 and as components of solvents, hydraulic fluids, non-adhesive lubricants, lubricants for synthetic fibers and as a feedstock for further processing. Packing: loading in tanks. <b>Export volume: 30 ths. tonnes.</b>
2825100000	HAS (Hydroxylamine sulphate crystalline)	TU RB 00203832.083-97 Used in textile, pharmaceutical, paint and varnish industry, for production of film photographic materials, and as a reagent of analytical grade; Packing: PE bags of 25 kg. <b>Export volume: 4 ths. tonnes.</b>

The products manufactured by JSC «Grodno Azot» are of high quality, meet the requirements of international and European standards. The high level of organization of production is confirmed by the certificates of quality management system ISO 9001.

Our company provides logistics services for delivery of goods. Shipment can be done based on any delivery terms as agreed with the buyer. Customs clearance of goods is made at the expense of the seller.

#### **Terms of export sales of the company products.**

JSC «Grodno Azot» sells its products for export by the procedure of export sales: participating companies receive an e-mail notice of next export selling with description of the conditions (name of the product, offered quantity, period of shipment, shipment terms, the date and time of the sales), further information is available on the website of the company [www.azot.by](http://www.azot.by), under the section «Sales». In due time the companies send their commercial offers drawn up according to the

proposed form, to e-mail address: [sales@azot.com.by](mailto:sales@azot.com.by). The main criterion for selecting the winners - the highest price. The winner will receive proof of purchase and the form of the contract for coordination and signing.

Terms of payment: 100% prepayment, currency of payment: only Euro or Russian roubles.

Further information about the products manufactured by JSC «Grodno Azot» can be found at company website: [www.azot.by](http://www.azot.by) as well as in Appendix 1.

If it is necessary to provide catalogues in hard copies or presentations in electronic format, please advise the number of copies and mailing address for dispatching.

Deputy General Manager  
on Commercial Affairs

P.V.Petrov

JSC «Grodno Azot»

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