ОАО «Борисовский ДОК» ул. Заводская, 45 222120 г. Борисов Республика Беларусь



JSC «Borisovski DOK» ul. Zavodskaya, 45 222120 Borisov, Belarus

Tel./fax + 375 177 76-79-91 e-mail: <u>borisovdok@mail.ru</u> www.borisovdok.by

JSC "Borisovski DOK" is looking to cooperate with building companies and manufacturers of complete sets of houses and other buildings from glued beam.

Our company has been producing high quality products for over 100 years and nowadays is a major exporter to the EU and the Russian Federation markets.

JSC "Borisovski DOK" offers the following

- <u>Structural glued beam</u> from coniferous woods (pine, spruce) with the maximal thickness of 600 mm and the height of 200 mm with the maximal length up to 13 meters and <u>profiled glued beam</u> from coniferous woods (pine, spruce) with the maximal thickness of 220 mm and the height of 200 mm with the maximal length up to 13 meters using high-quality glues from AKZO NOBEL, Sweden.
 - Houses of glued beam

We are eager to offer the production of a set on the basis of available standard projects, as well as consider and adapt in our production a project which is proposed by the customer in Cadwork program.

Basic design set:

- Wall profiled beam:

Beam thickness: 90mm, 100mm, 120mm, 135mm, 180mm, 200mm, 220mm;

Beam height: 126(138)mm, 150(162)mm, 174(186)mm, 188(200)mm, 200(212) mm

- Floor and ceiling beams;
- Frame of roof.

Optional design set:

- Floor board, facing board, base board, platband
- Saw timber for backing and other kinds of work.

Products are produced under HS codes:

4418901000 - glued-laminated timber;

9406002000 - prefabricated constructions from softwood.

Information on prices for the above products is shown in the price list (Annex 1). A complete list of products manufactured by our company can be found at www.borisovdok.by.

In 2013 glued beam is certified in compliance with the European standard EN 14080 "Timber structures. Glued laminated timber. Requirements".

Products can be shipped by road transport. A standard Euro Trailer (semitrailer length 13.6 m) holds about 40 m3 of glued beam.

Payment Terms:

- 50% prepayment for the acquisition of the relevant materials,
- 50% readiness of the goods for shipment.

Terms of manufacturing - within 45 calendar days after receipt of payment (advance payment) on the Seller's account

Shipment is made on terms of FCA (Incoterms 2010). Customs clearance of the goods is performed at the cost of the enterprise.

ОАО «Борисовский ДОК» ул. Заводская, 45 222516 г. Борисов Республика Беларусь JSC «Borisovskij DOK» ul. Zavodskaya, 45 222516 Borisov Belarus

Тел/факс + 375 177 76-79-91 e-mail: <u>borisovdok@mail.ru</u> www.borisovdok.by

JSC «Borisovskij DOK» offers the following

Glued beam and houses from glued beam

1. <u>Structural glued beam</u> from coniferous woods (pine, spruce) with the maximal thickness of 600 mm and the height of 200 mm with the maximal length up to 13 meters and <u>profiled glued beam</u> from coniferous woods (pine, spruce) with the maximal thickness of 220 mm and the height of 200 mm with the maximal length up to 13 meters using high-quality glues from AKZO NOBEL, Sweden.

Height, mm	Length, m	Selling price of a glued bar constructional planed not faced for 1m3/euro	Selling price of a glued constructional bar the planed faced for 1 m3/euro	Selling price of a glued profiled bar planed not the faced for 1 m3/euro
To 160mm	12-13	350	400	360
from 161mm and above	12-13	330	380	325

[•] For 2-3-lamella beam (thickness 60-120 mm) the price is increased by 15%

2. Houses of glued beam

Basic design set

- Wall profiled beam:

Beam thickness: 90mm, 100mm, 120mm, 135mm, 180mm, 200mm, 220mm;

Beam height: 128(140)mm, 150(162)mm, 174(186)mm, 188(200)mm.

- Floor and ceiling beams:
- Frame of roof.

Price for 1m3 of the basic set of a house: - from 450 euro/m3