



NATIONAL AGENCY  
OF INVESTMENT  
AND PRIVATIZATION  
REPUBLIC OF BELARUS

**INVITATION**  
**for participation in the process to attract strategic investors for**  
**open joint-stock company “Baranovichi Reinforced Concrete Products Plant”**

The Republic of Belarus acting through the National Agency of Investment and Privatization of the Republic of Belarus (the Agency) announces a search for strategic investors for open joint-stock company “Baranovichi Reinforced Concrete Products Plant” (OJSC “Baranovichi RCPP”), a producer of a wide range of precast reinforced concrete products for industrial and residential construction. A 99.025% stock of shares in the company is owned by the Republic of Belarus.

The process of search and selection of a strategic investor is based on the international public tender methodology and has been organized with assistance from the International Bank for Reconstruction and Development within the framework of the Grant Agreement between the Ministry of Economy of the Republic of Belarus and the International Bank for Reconstruction and Development dated December 22, 2010 (Austrian Trust Fund Grant No. TF098603). A consortium led by KPMG acts as a Financial Advisor to the Agency for preparing and supporting the transaction.

Potential investors are hereby advised as follows:

1. The possible investment structures for an interested party include:
  - acquisition of a controlling or minority stake in the company owned by the Republic of Belarus;
  - acquisition of newly issued shares of the company;
  - establishment of a joint-venture;
  - other ways of investment.
2. Interested parties who wish to qualify for the participation, independently or as part of a consortium (all members of which should have joint and several liability) should confirm and prove that:
  - an interested party (or any of the consortium members) is capable of financing the transaction and future investments into OJSC “Baranovichi RCPP”;
  - an interested party has an average annual revenue or shareholders’ equity for the last three financial years of at least USD 39 million and USD 13 million, respectively;
  - an interested party has at least three years of experience in the area of construction or production of building materials and have a solid business reputation.
3. Investors, who indicated their interest as proposed in paragraph 6 of this Invitation, will be provided with a Teaser, templates of a Confidentiality Agreement, an Expression of Interest and an Investor Representation (qualification materials).
4. Filled original Expression of Interest and Investor Representation templates (qualification materials) shall be submitted in a sealed envelope no later than 2 pm CET (3 pm Minsk time) on September 30, 2016 to the office of the Agency at the address: 14 Bersona street, room 301, 220030 Minsk.
5. After processing of the qualification materials selected candidates will be invited to participate in the following stages of the process, including due diligence of OJSC “Baranovichi RCPP”.

6. Initial indication of interest and any requests for information or clarification should be addressed to the Financial Advisor (contact details: e-mail: [tamas.simonyi@kpmg.hu](mailto:tamas.simonyi@kpmg.hu), [vtarasevich@kpmg.by](mailto:vtarasevich@kpmg.by), tel. +36 1 887 7128 (Budapest), +375 17 372 72 57 (Minsk)).
7. Any changes of conditions and terms of this invitation will be published on the Agency's website: [www.investinbelarus.by](http://www.investinbelarus.by).